

## News Release



**FOR IMMEDIATE RELEASE**

**January 19, 2016**

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### **HPM Insurance Adds to Commercial Lines Sales Team**

HPM Insurance is pleased to add Shannon Barrett to the commercial sales team as a territory manager. Barrett's responsibilities include broadening HPM's commercial insurance presence in New England and down the East Coast.

Barrett joins the agency's sales team with a breadth of knowledge as he is experienced in writing both personal and commercial risks, along with health and life benefits.

Prior to joining HPM Insurance, Barrett worked more than three years at a State Farm agency in Manchester, but decided to make the switch to an independent agency to provide more options to his clients and be able to pursue larger commercial accounts.

"It was the experience and passion for the HPM team that made my decision to join the agency so easy." Barrett said.

Barrett is comfortable in the fuel and transportation fields given he began his professional career in both the energy and automotive transport industries prior to making the career change to insurance.

President and CEO of HPM Insurance, Lyle Fulkerson, is pleased to have Barrett join the commercial sales team given his breadth of experience. "Barrett is a producer who can assist a business client with his knowledge and experience with commercial risks, as well as assist in group benefits and the personal insurance needs of the employer and employees." Fulkerson said. "Finding an insurance professional with this depth of knowledge is certainly an asset to the agency."

Barrett will be primarily out on the road, but can work out of either the HPM Bedford or Milford offices to meet with clients or prospects.

HPM Insurance established its roots in Southern New Hampshire in 1860. For generations the agency has protected businesses and families with personal attention to its client's needs.

For more information about HPM Insurance, please contact Lyle Fulkerson at 603-673-1201, [lyle@HPMinsurance.com](mailto:lyle@HPMinsurance.com) or visit [www.HPMinsurance.com](http://www.HPMinsurance.com).



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